



UK Government

UK and Mozambique – Trade and Development Opportunities

Economic Partnership Agreement (EPA) between the UK and the Southern Africa Customs Union (SACU) and Mozambique, DCTS and Growth Gateway

20 February 2025

Agenda

1. The UK Approach to Trading with Mozambique
2. Economic Partnership Agreement SACUM-UK
3. DCTS
4. Growth Gateway
5. Key Links
6. Q&A

The UK's approach to trading with Mozambique...

UK and Mozambique trade (goods and services) totalled £291 billion in 2024

Market Access

Developing Countries Trading Scheme (since June 2023): Unilateral preferences, offering duty free quota free access on 99% of goods.

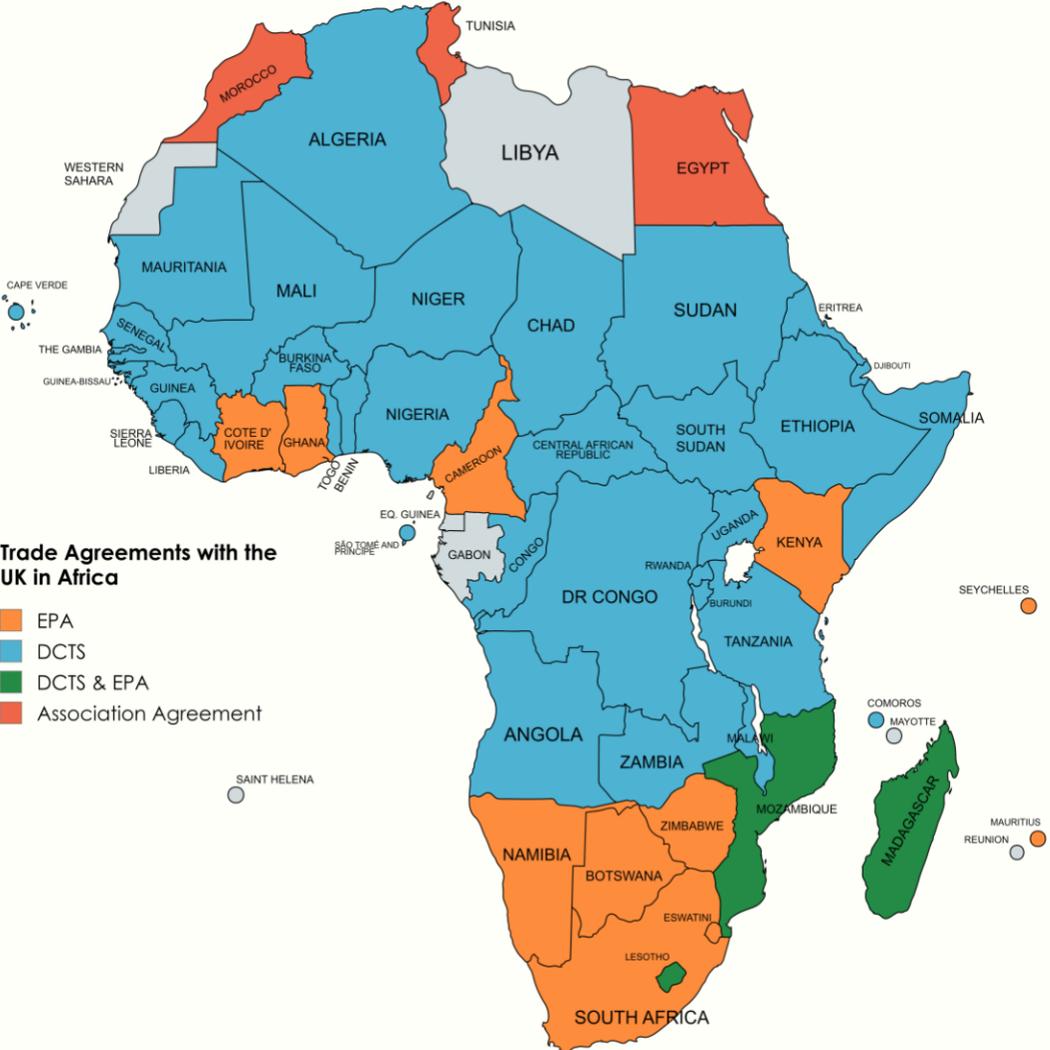
Economic Partnership Agreements (from 1 January 2021): Formal trade agreement that offers permanent duty-free trade for exports from all beneficiary countries in the SACU+Mozambique.

Aid for Trade

The UK **Trade Centre of Expertise** provides technical assistance to increase trade from developing countries that is equitable, inclusive and sustainable. Since 2019, the [UK Trade Partnerships](#) programme has worked with INNOQ, IPEME, and Ministry of Trade (AfCFTA).

The UK **Green and Inclusive Growth** Centre of Expertise supports economic transformation and includes [Growth Gateway](#) and [Manufacturing Africa](#) programmes.

Six Economic Partnership Agreements (EPAs) between the UK and 13 African countries – including Botswana



The Southern Africa Customs Union (SACU), Mozambique and UK EPA SACUM-UK EPA

- Mozambique
- Botswana
- Eswatini
- Lesotho
- Namibia
- South Africa
- UK

EPAs are development focussed free trade agreements, aiming to:

- Deepen trade relationships
- **Drive economic growth**
- Reduce poverty
- Support economic diversification
- Export value-added products
- **Promote regional trade**
- Enhance competitiveness

Key Benefits from the SACUM-UK EPA



- **Permanent duty-free quota-free access** for all Botswanan goods to the UK, except arms and ammunition.



- A **positive signal to would-be foreign investors** who are seeking long-term certainty to invest.



- **Exclusion of sensitive Botswanan goods** from liberalisation and **Safeguards** to protect domestic industry should increased imports cause difficulties.



- **Flexible rules of origin**, such as generous cumulation with other ACP states, encouraging intra-African trade.



- **Annual SACUM-UK EPA Committee** to address trade-related issues and enhance our cooperation.



- **Development cooperation** commitments by the UK.

Rules of Origin and Cumulation

The SACUM-UK EPA has generous Rules of Origin and cumulation provisions, which also support deeper intra-regional trade

Rules of Origin (ROOs)

- Maintains the same ROOs as the EU-SADC Agreement, with some small changes
- To qualify as originating, and claim the preferential tariff, the good needs to either be wholly obtained or meet the Product Specific Rule

Cumulation

- Bilateral cumulation between the UK and SACUM Members
- Extended cumulation of EU, ACP EPA countries or UK Overseas Countries or Territories materials and processing
- Extended cumulation of non-originating materials which are MFN 0 for UK (and not subject to e.g. anti-dumping duties)
- Extended cumulation of GSP materials that were eligible under EU-SADC EPA

Documents used to export to the UK

Valid Proofs of Origin include:

- 1) EUR.1 Certificate
- 2) Or Invoice Declaration

For Mozambican exports to the UK, the UK should be put as the destination

MOVEMENT CERTIFICATE			
1. Exporter (Name, full address, country)		EUR.1 No A 000.000	
See notes overleaf before completing this form.			
3. Consignee (Name, full address, country) (Optional)		2. Certificate used in preferential trade between Mozambique and The United Kingdom <small>(Insert appropriate countries, groups of countries or territories)</small>	
4. Country, group of countries or territory in which the products are considered as originating		5. Country, group of countries or territory of destination	
6. Transport details (Optional)		7. Remarks	
8. Item number; Marks and numbers; Number and kind of packages (1); Description of goods		9. Gross mass (kg) or other measure (litres, m ³ , etc.)	10. Invoices (Optional)
11. CUSTOMS ENDORSEMENT		12. DECLARATION BY THE EXPORTER	
Declaration certified Export document (2) Form No Customs office Issuing country or territory Date (Signature)		I, the undersigned, declare that the goods described above meet the conditions required for the issue of this certificate. Place and date (Signature)	

ANNEX IV

Origin declaration

The origin declaration, the text of which is given below, must be made out in accordance with the footnotes. However, the footnotes do not have to be reproduced.

English version

The exporter of the products covered by this document (customs authorisation No ... (1)) declares that, except where otherwise clearly indicated, these products are of ... (2) preferential origin.

Portuguese version

O abaixo-assinado, exportador dos produtos abrangidos pelo presente documento (autorização aduaneira no. ... (1)), declara que, salvo indicação expressa em contrário, estes produtos são de origem preferencial ... (2).

..... (3) (Place and date)
 (4) (Signature of the exporter; in addition the name of the person signing the declaration has to be indicated in clear script)

Notes (1) When the origin declaration is made out by an approved exporter within the meaning of Article 25 of this Origin Reference Document, the authorisation number of the approved exporter must be entered in this space. When the origin declaration is not made out by an approved exporter, the words in brackets shall be omitted or the space left blank. (2) Origin of products to be indicated. (3) These indications may be omitted if the information is contained on the document itself. (4) See Article 24(5) of this Origin Reference Document. In cases where the exporter is not required to sign, the exemption of signature also implies the exemption of the name of the signatory.

Exporting Mozambican Coffee to the UK

Import duties



The table below lists the import duties that apply to the import of commodity 0901 2100 00.

Use our **tariff duty calculator** to [work out the duties and taxes applicable to the import of commodity 0901 2100 00](#)

Click on a measure type to find out more about the measure and the preference code to be used on declarations.

Country	Measure type	Duty rate	Conditions	Footnotes
All countries (1011)	Third country duty	6.00%		
Developing Countries Trading Scheme (DCTS) - Comprehensive Preferences (1062)	Tariff preference	0.00%	Conditions	
SADC EPA (1035)	Tariff preference	0.00%		



Do you

Use our [Digital](#) to get help on your goods.

[Close this box](#)

[Look up the UK Integrated Online Tariff](#) using the HS code – 0901 2100 00 – or:

- [browse the goods classification](#)
- [look for your product in the A-Z](#)

DRAFT template - Increasing Preference Utilisation

- From October 2023 to September 2024, total goods exports from Mozambique to the UK were £12.0m.
- Most existing exports enter the UK tariff free under the UK's Global Tariff (UKGT), so need not use the EPA or DCTS
- £1.6m worth of exports were eligible for both EPA and DCTS preferences. £800k of eligible goods used EPA preferences and £180k used DCTS preferences.
- **However, some exports are missing out on tariff savings by not using the EPA/DCTS.** £384k worth of goods eligible for preferences paid tariffs when they may not have needed to ('underutilising' preferences), as they did not export under EPA or DCTS preferences.
- While small values, identifying the cause of these lost savings helps us evaluate and improve.

Analysis on Mozambique exports – 2023 Full Year:

Rank	HS2 Chapter	Underutilised imports (GBP)	Products of interest - CN8 product code and shortened descriptors.	UK Global Tariff
1	76	£168k	76011090 (Unwrought, Non-Alloyed Aluminium)	2%
2	03	£31k	03061799 (Frozen Shrimps and Prawns)	12%
3	56	£29k	56072100 (Binder or Baler Twine)	12%



Source: Analysis on HMRC Data

Note: All figures on this slide exclude UK imports that enter through special processing (e.g. inward or outward processing)

Improving the SACUM-UK EPA

The EPA is a living agreement which we can improve together

The SACUM-UK EPA establishes an **annual Joint Council at Ministerial level**

It also establishes the senior official level **Trade and Development Committee**

Both support implementation of the EPA, seek improvements and better support for economic development.

1 Africa-wide cumulation

- UK Government is committed to supporting intra-regional trade and is considering how to improve cumulation provisions across Africa
- To build value chains in Africa and make the rules of origin easier to meet

2 Exploring inclusion of services chapters in EPAs

- Investigating opportunities for new provisions on areas beyond goods
- To encourage more investment, greater trade in services, stronger commitments to working together on climate

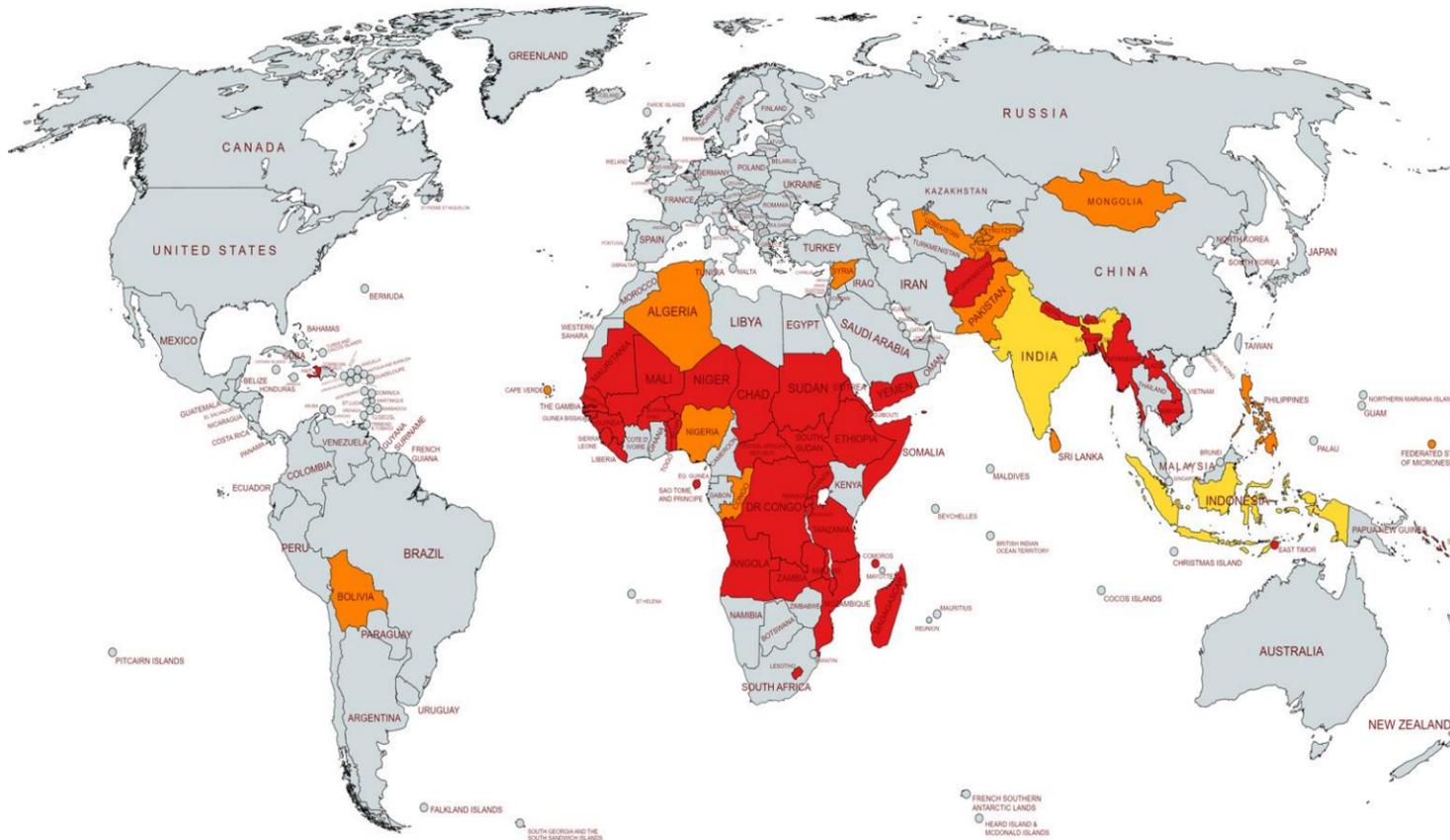
3 Support implementation

- Formalising the generous cumulation opportunities, promoting intra-African trade by promoting the use of inputs from other countries
- Agreeing provisions to realise smoother trade flows

The Developing Countries Trading Scheme (DCTS)

The DCTS covers 65 countries split into 3 preference tiers ...

... with Mozambique positioned in the Comprehensive Preference tier



■ Comprehensive Preference
 ■ Enhanced Preference
 ■ Standard Preference

Preference tiers	Sample countries	Tariff benefits
Comprehensive preference	Mozambique Uganda Bangladesh	99.8%* duty free
Enhanced Preference	Nigeria, Pakistan, Algeria	At least 92% duty free
Standard Preference	Indonesia, India	65% duty free, 26% reduced

*** Everything but arms/ammunition**

DCTS also provides flexible Rules of Origins (RoOs)



What are Rules of origin?

Rules of origin determine a product's **national origin** by defining the **minimum local content and processing** required to qualify for preferential tariffs



What's new under the DCTS?

- Over 6700 products now allow for up to **75% non-local content**
- 40% of product specific rules now have **alternatives**
- Mozambique can **cumulate with all DCTS countries, the UK, EU Norway and other UK EPA countries** for tariff-free exports



 UK Government

A UK service to promote and support **two-way trade and investment** between the UK and developing countries ...

...that delivers **commercial benefit, development impact and climate adaptation & mitigation**

Gateway offers three forms of **advisory support to businesses**

1

General guidance on trade and investment for businesses through extensive digital resources and advice

2

Tailored business advisory support to African businesses that meet our criteria

3

Industry analysis and tools in a selection of sectors and countries to help unlock trade & investment opportunities

We have various digital tools and guides to help businesses with a range of FAQs

You can access our digital guidance and resources on: [GG: supporting two-way trade and investment](#)



Looking to export to the UK

UK market information - export opportunities

Regulations guidance - tariffs, taxes, documentation

Export readiness assessment – self-service tool

UK partners repository – buyers, customs agents



Seeking investment from UK

Finance guides – eligibility and approach for BIP financiers

HMG financing – UK government development finance opportunities

Investors repository - database for relevant sectors

Tailored business advisory - Eligibility criteria



Have **headquarters in an African country**



Have **experience in exporting or fundraising**, or have taken steps to prepare for these



Have a **product or service with strong potential demand from UK buyers** or investors



Be able to **provide development impact, alongside commercial opportunities**, in the business's areas of work (e.g., creating jobs and economic opportunities for women)

If you think you are eligible, apply here:

[Growth Gateway support](#)



Next steps for your business



Review your business against the eligibility criteria



Apply [here](#) if you meet the required specifications

Tip: Provide as much company and request details as possible to increase the likelihood of support



Our advisory team will revert within 10 business days



Obrigado

Questions & feedback please

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Key Links

- [Trade Tariff: look up commodity codes, duty and VAT rates](#)
- [Rules of Origin Facilitator \(findrulesoforigin.org\)](http://findrulesoforigin.org)
- [Import goods into the UK: step by step](#)
- [Imports and exports | Food Standards Agency](#)
- [Find trading partners to help you export to the UK](#)
- Freight forwarding may save you time and money if you're exporting large volumes of goods or high value items by sea or air freight - see [freight forwarders](#).
- [Find out how the Northern Ireland Protocol may affect your business.](#)
- [Export Potential Map](#)
- [Standards and regulatory import requirements](#)
- [Check if you need a UK visa](#)
- [Food labelling and packaging overview](#)

